

Lowman & Co.

National Real Estate Appraisal School

P.O. Box 1382

Sedalia, MO 65302-1382

(660) 826-2020 FAX (660) 827-6655

www.lowman-co.com info@lowman-co.com

Dear Appraiser,

We would like to take the opportunity to introduce ourselves. We are *Lowman & Co.*, a small, but "quality" based real estate appraisal school that prides itself in offering "personable" services to our students. Although we're a small company, we are the largest provider of appraisal education in Missouri. We also offer appraisal coursework in other states.

"Quality" appraisal education is essential for your long-term success. How can you evaluate the quality of a real estate appraisal school? The quality of a school's program can be measured by the student's appraisal knowledge at the completion of their coursework. Your appraisal knowledge will be tested by a required appraisal examination. What percent of the schools' students pass that exam on their first attempt? *Lowman & Co.* is proud that over 90% of our students pass that exam on their first attempt. "Reputation" of the school is also critical. Before you enroll in our program, we'd encourage you to solicit input about our reputation from others in the appraisal profession. We're proud of it and want you to be proud of the school you choose to attend also. You can also read about us on our website under the ABOUT US window.

We are providing some information on our website that will hopefully answer many of the questions you might have in your pursuit of the real estate appraisal profession. As you can see, we have created much information on our website for your benefit. Check out the NEW APPLICANT and BECOME AN APPRAISER windows on our website, as these were created for your benefit. You will also want to check out the courses required to become an appraiser via our QUALIFYING EDUCATION window. You can access the course descriptions, locations and dates offered from this window also. We think you'll find the INDUSTRY NEWS and APPRAISER NEWS interesting also. Some of the tools/supplies you'll need to do your appraisals are listed under APPRAISER TOOLS. We look forward to adding more information to this window on our site. Please feel free to email us at info@lowman-co.com if you have any questions about our school, our program, the appraisal profession, etc. I have been in the appraisal profession for over forty years and still enjoy each day in it. I truly have a passion for what I do, and hope you will too. As you know our website is www.lowman-co.com and the Missouri Real Estate Appraisers Commission's website is: <http://pr.mo.gov/appraisers.asp>. If you have any questions after reviewing this material, please feel free to call or email us. Hope to hear from you!

Sincerely,

Sharon Lowman

Sharon K. Lowman, MAI, SRA
President, *Lowman & Co.*